

A Behavioral Explanation for the Puzzling Persistence of the Aggregate Real Exchange Rate

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The Law-of-One-Price and Purchasing Power Parity

▶ LOP

$$\frac{S_t P_{\text{beer},t}^*}{P_{\text{beer},t}} = 1$$

where S_t is the nominal exchange rate, * denotes “foreign”

▶ PPP

$$\frac{S_t P_t^*}{P_t} = 1$$

where P_t and P_t^* are CPIs of home and foreign countries

The Law-of-One-Price and Purchasing Power Parity

- ▶ LOP deviations (or good-level RER)

$$\frac{S_t P_{\text{beer},t}^*}{P_{\text{beer},t}} = q_{\text{beer},t} \neq 1$$

where S_t is the nominal exchange rate, * denotes "foreign"

- ▶ PPP deviations (aggregate RER)

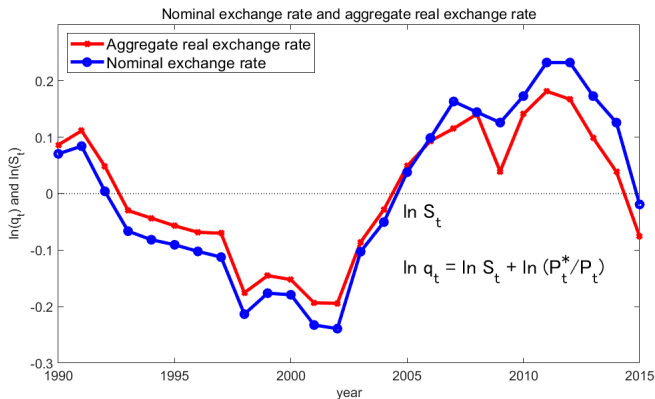
$$\frac{S_t P_t^*}{P_t} = q_t \neq 1$$

where P_t and P_t^* are CPIs of home and foreign countries

- ▶ In reality, LOP & PPP do not hold

PPP puzzle 1

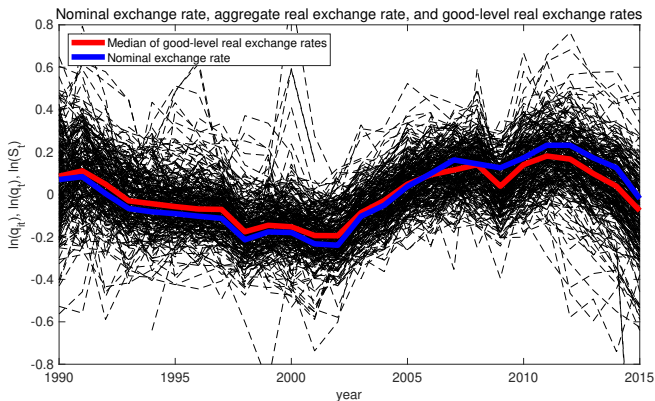
- ▶ PPP deviations are extremely persistent



- ▶ too persistent to be explained by reasonable degree of nominal price rigidities (Rogoff 1996)
- ▶ Half-life (HL) = 3-5 years [▶ What's HL?](#)

PPP puzzle 2

- ▶ LOP deviations are much less persistent than PPP deviations



- ▶ Half-life ($\simeq 1.2$ year) is lower than that of q_t (3-5 years)
- ▶ Imbs, Mumtaz, Ravn and Rey (2005), Crucini and Shintani (2008), Carvalho and Nechio (2011)

Research questions

Q1: Does the behavioral inattention model help solve the PPP puzzle?

- ▶ We consider a behavioral model of inattention (“sparse-based model”) by Gabaix (2014, 2020)
- ▶ Gabaix (2014, 2020) discusses models with attention parameter m :

$m = 1$ (if agents are fully attentive)

$m < 1$ (if agents are inattentive)

- ▶ We introduce m into the model of LOP deviations used in Crucini, Shintani and Tsuruga (2010a, 2010b, 2013, 2015)

Q2: Do micro price data support the behavioral inattention?

Theoretical finding

Q1: Does the behavioral inattention model help to solve the PPP puzzle?

A1: Yes

- ▶ We derive the relationship between LOP deviations and PPP deviations
- ▶ If $m = 1$

$$\ln q_{it} = \lambda \ln q_{it-1} + e_{it}$$

(λ : the degree of price stickiness, e : iid shocks)

- ▶ If $m < 1$

$$\ln q_{it} = \lambda \ln q_{it-1} + (1 - m)(1 - \lambda) \ln q_t + e_{it}$$

- ▶ **Aggregate RER Dependence** generates persistence of q_t and q_{it}

Theoretical finding

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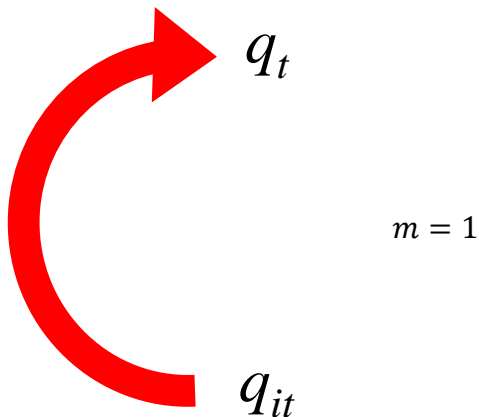
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▶ **Aggregate RER Dependence** generates persistence of q_t and q_{it}

Aggregate RER independence

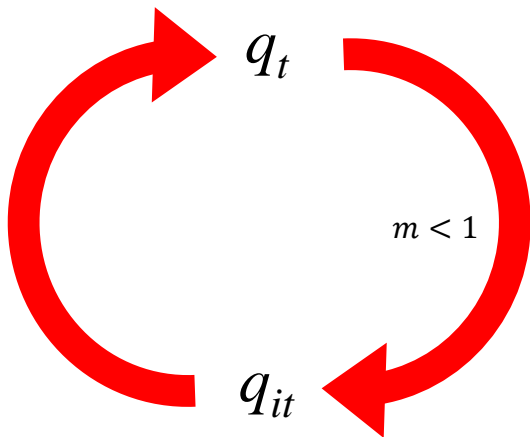
$$\ln q_{it} = \lambda \ln q_{it-1} + e_{it}$$



- ▶ q_{it} is independent of aggregate RER if $m = 1$

Aggregate RER dependence

$$\ln q_{it} = \lambda \ln q_{it-1} + (1 - m)(1 - \lambda) \ln q_t + e_{it}$$



- ▶ Aggregate RER dependence generates slow aggregate real exchange rate if $m < 1$

Empirical findings

Q2: Do micro price data support the behavioral inattention?

A2: Yes

- ▶ We test the model of LOP deviations with behavioral inattention

- ▶ Competing Hypotheses

H_0 : Agg. RER independence ($m = 1$)

H_1 : Agg. RER dependence ($m < 1$)

- ▶ H_0 : $m = 1$ is strongly rejected by the data
- ▶ Our estimates of m are $m = 0.11 - 0.25$
- ▶ Under the estimated m , the model explains the PPP puzzle

The persistence of the PPP and LOP deviations

- ▶ With $m = 1$ (**full attention**)

	Model ($m = 1$)	Model ($m < 1$)	Data
Aggregate RERs (PPP deviations)			
Half-life	0.6		2.4-4.9
Good-level RERs (LOP deviations)			
Half-life	0.6		1.2-1.6

- ▶ Note: The unit of the HL is year

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The persistence of the PPP and LOP deviations

- ▶ With $m = 0.1$ (**behavioral inattention**)

	Model ($m = 1$)	Model ($m < 1$)	Data
Aggregate RERs (PPP deviations)			
Half-life	0.6	2.5-3.7	2.4-4.9
Good-level RERs (LOP deviations)			
Half-life	0.6	1.0-1.2	1.2-1.6

- ▶ Note: The unit of the HL is year

A simple model of behavioral inattention

- ▶ LOP deviations are the ratio of individual prices

$$q_{it} = \frac{S_t P_{it}^*}{P_{it}}$$

- ▶ Individual prices P_{it} are important
- ▶ Focus on the firms' pricing under monopolistic competition
 - ▶ in a static setting, for simplicity

A simple model of behavioral inattention

► 2 steps

1. Firm's profit function under full attention (log-approximated to the second order)

$$\max_{\hat{p}_i} \pi(\hat{p}_i, \hat{w}) = \max_{\hat{p}_i} \left[-\frac{r}{2} (\hat{p}_i - \hat{w})^2 \right]$$

\hat{p}_i : firm i 's actual (relative) price, \hat{w} : the optimal price (e.g. real wages in terms of log-deviations), r : constant

- The fully attentive firms' optimal price

$$\hat{p}_i = \hat{w}$$

2. Behavioral firms' replace $\pi(\hat{p}_i, \hat{w})$ with "attention augmented profit function"

$$\max_{\hat{p}_i} \tilde{\pi}(\hat{p}_i, \hat{w}, m) = \max_{\hat{p}_i} \left[-\frac{r}{2} (\hat{p}_i - m\hat{w})^2 \right]$$

- In a special case with $m = 1$, $\tilde{\pi}(\hat{p}_i, \hat{w}, 1) = \pi(\hat{p}_i, \hat{w})$
- The action becomes

$$\hat{p}_i(m) = m\hat{w}$$

A simple model of behavioral inattention

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Choice of attention (1)

- ▶ How do firms determine m ?
- ▶ Before setting $p_i(m)$, a firm optimally chooses the degree of attention

$$\max_{m \in [0,1]} \mathbb{E} [\pi(\hat{p}_i(m), \hat{w}) - \mathcal{C}(m)]$$

where $\mathcal{C}(m)$ is a psychic cost of paying attention

- ▶ Trade-off
 - ▶ Benefit: correction of distorted action
 - ▶ Cost: paying attention

Choice of attention (2): Example

- ▶ Let $\mathcal{C}(m)$ is quadratic in m :

$$\mathcal{C}(m) = \frac{\kappa}{2}m^2$$

- ▶ Using $\hat{p} = m\hat{x}$, the objective function can be written as

$$\begin{aligned} & \max_{m \in [0,1]} \mathbb{E} \left[-\frac{r}{2}(\hat{p}_i(m) - \hat{w})^2 - \mathcal{C}(m) \right] \\ &= \max_{m \in [0,1]} -\frac{r\sigma_w^2}{2}(1-m)^2 - \frac{\kappa}{2}m^2 \end{aligned}$$

- ▶ FOC implies

$$m = \frac{r\sigma_w^2}{r\sigma_w^2 + \kappa}$$

- ▶ Lower κ or higher r leads to more attention
- ▶ More volatile real wage leads to more attention

Behavioral pricing: Interpretation

- ▶ Firms maximize **real** profits augmented with attention

$$\pi(\hat{p}_i, \hat{w}) = -\frac{r}{2}(\hat{p}_i - m\hat{w})^2$$

- ▶ Recall \hat{p}_i and \hat{w}_i is log **real** prices

$$\hat{p}_i = \ln P_i - \ln P \quad \hat{w} = \ln W - \ln P$$

- ▶ Optimal pricing under behavioral inattention implies

$$\hat{p}_i(m) = m\hat{w}$$

- ▶ In nominal terms,

$$\ln P_i = (1 - m) \ln P + m \ln W$$

- ▶ $\ln P$: the average prices (or aggregate prices)

Behavioral pricing: Interpretation

- ▶ Firms' prices deviate from the average price toward nominal wages

$$\ln P_i = (1 - m) \ln P + m \ln W$$

- ▶ the average price $\ln P$ serves as a **default value** that spontaneously comes to mind without thinking
- ▶ Gabaix (2019)
- ▶ With $0 < m < 1$
 - ▶ firms start from the default value and make partial adjustment
 - ▶ similar to the idea of psychology of “**anchoring and adjustment**” (Tversky and Kahneman 1974)

Overview of the model

- ▶ Follows Kehoe and Midrigan (2007), Crucini, Shintani and Tsuruga (2010, 2013)
- ▶ Households
 - ▶ $U(c_t, n_t) = \ln c_t - \chi n_t$ ▶ max. problem
- ▶ Firms
 - ▶ Set prices in monopolistically competitive market (Home and Foreign, local currency pricing) ▶ CES
 - ▶ Calvo pricing with its parameter λ
 - ▶ Use technology: $y_{it}(z) = a_{it}n_{it}(z)$
 - ▶ Must pay trade cost to send goods from a country to the other ▶ resources
 - ▶ We introduce Gabaix's behavioral inattention to price setting
- ▶ Governments
 - ▶ Control money supply

Fully attentive firms' pricing: step 1

- ▶ Home firm's pricing under **full attention**

$$\hat{p}_{Hit} = (1 - \lambda\delta)\mathbb{E}_t \sum_{k=0}^{\infty} (\lambda\delta)^k (\widehat{m}c_{Hit+k})$$

$$\hat{p}_{Hit}^* = (1 - \lambda\delta)\mathbb{E}_t \sum_{k=0}^{\infty} (\lambda\delta)^k (\widehat{m}c_{Hit+k}^*)$$

where all variables are the log-deviations, p_{Hit} : relative price of good i ,
 a_{it} : productivity, δ : discount factor,

- ▶ \hat{p}_{Fit}^* and \hat{p}_{Fit} are analogously derived

Behavioral firms' pricing: step 2

- ▶ Home firm's pricing under **behavioral inattention**

$$\hat{p}_{Hit}(m_H) = (1 - \lambda\delta)\mathbb{E}_t \sum_{k=0}^{\infty} (\lambda\delta)^k (m_H \widehat{mc}_{Hit+k})$$

$$\hat{p}_{Hit}^*(m_H^*) = (1 - \lambda\delta)\mathbb{E}_t \sum_{k=0}^{\infty} (\lambda\delta)^k (m_H^* \widehat{mc}_{Hit+k}^*)$$

- ▶ $\hat{p}_{Fit}^*(m_F^*)$ and $\hat{p}_{Fit}(m_F)$ are analogously derived
- ▶ The optimal (relative) prices are insensitive to the aggregate shocks ▶ price index

Proposition 1

Under the preferences given by $U(c, n) = \ln c - \chi n$, the CIA constraints, the stochastic processes of money supply, the stochastic processes of the labor productivity, and the Calvo pricing with the degree of price stickiness $\lambda \in (0, 1)$, the stochastic process of the good-level real exchange rate is given by:

$$\ln q_{it} = \lambda \ln q_{it-1} + (1 - m)(1 - \lambda) \ln q_t + \lambda \varepsilon_t^n + \psi \varepsilon_{it}^r$$

where

- ▶ $m \in (0, 1]$: the degree of attention, $m = \omega m_H + (1 - \omega) m_F$
- ▶ ψ : param. for real frictions (> 0 with trade cost)
- ▶ ε_t^n : nominal shock, $\varepsilon_t^n = \Delta \ln S_t \sim i.i.d.(0, \sigma_n^2)$
- ▶ ε_{it}^r : real shock, $\varepsilon_{it}^r = (\varepsilon_{it} - \varepsilon_{it}^*) \sim i.i.d.(0, \sigma_r^2)$

Takeaway: Dependence of the good-level RER $\ln q_{it}$ on the aggregate RER $\ln q_t$

Test of aggregate RER independence

- ▶ We define modified LOP deviations \tilde{q}_{it} and PPP deviations \tilde{q}_t

$$\underbrace{\ln q_{it} - \lambda \ln q_{it-1} - \lambda \varepsilon_t^n}_{\ln \tilde{q}_{it}} = (1 - m) \underbrace{(1 - \lambda) \ln q_t}_{\ln \tilde{q}_t} + \underbrace{\psi \varepsilon_{it}^r}_{u_{it}}$$

where we replace ε_t^n by $\Delta \ln S_t$ and calibrate λ

- ▶ Test of aggregate RER independence

$$\ln \tilde{q}_{it} = \alpha + \beta \ln \tilde{q}_t + u_{it},$$

- ▶ The null hypothesis of aggregate RER independence ($H_0 : \beta = 0$) is significantly rejected in favor of behavioral inattention

Data

- ▶ We use the annual micro price data of US-Canadian city pairs and UK-Euro city pairs
 - ▶ The *Worldwide Cost of Living Survey* by Economic Intelligence Unit
 - ▶ Our regression has variations in three dimensions

$$\ln q_{ijt}$$

- ▶ 274 US-Canadian goods (i) and 301 UK-European goods (i)
- ▶ 17 US cities and 4 Canadian cities = 68 city pairs (j)
- ▶ or 19 Euro cities and 2 UK cities = 38 city pairs (j)
- ▶ 26 years from 1990 to 2015 (t)

Test of aggregate RER independence (US–Canada)

- ▶ Modified RER with common λ

$$\ln \tilde{q}_{ijt} = \alpha_{ij} + \beta \ln \tilde{q}_t + \gamma' X_{ijt} + u_{ijt}$$

	(1)	(2)	(3)	(4)
$\ln \tilde{q}_t$	0.844*** (0.030)	0.802*** (0.028)	0.812*** (0.029)	0.806*** (0.029)
# of Obs.	389,500	389,500	389,500	389,500
city-pairs FE	N	Y	N	Y
Control for productivity	N	N	Y	Y
\hat{m}	0.156	0.198	0.188	0.194

Note: *10% significance level, **5% significance level, ***1% significance level. For λ , the median value of the degrees of price stickiness ($\lambda = 0.34$) is used. All specifications include the fixed effect at the good level. The standard errors are clustered by goods.

Test of aggregate RER independence (UK–Euro)

- ▶ Modified RER with common λ

$$\ln \tilde{q}_{ijt} = \alpha_{ij} + \beta \ln \tilde{q}_t + \gamma' X_{ijt} + u_{ijt}$$

	(1)	(2)	(3)	(4)
$\ln \tilde{q}_t$	0.856*** (0.042)	0.851*** (0.043)	0.853*** (0.042)	0.868*** (0.042)
# of Obs.	214,115	214,115	213,064	213,064
city-pairs FE	N	Y	N	Y
Control for productivity	N	N	Y	Y
\hat{m}	0.144	0.149	0.147	0.132

Note: *10% significance level, **5% significance level, ***1% significance level. For λ , the median value of the degrees of price stickiness ($\lambda = 0.34$) is used. All specifications include the fixed effect at the good level. The standard errors are clustered by goods.

Test of aggregate RER independence (US–Canada)

- ▶ Modified RER with good-specific λ_i

$$\ln \tilde{q}_{ijt} = \alpha_{ij} + \beta \ln \tilde{q}_{it} + \gamma' X_{ijt} + u_{ijt}$$

	(1)	(2)	(3)	(4)
$\ln \tilde{q}_{it}$	0.894*** (0.029)	0.862*** (0.028)	0.883*** (0.032)	0.880*** (0.033)
# of Obs.	389,500	389,500	389,500	389,500
city-pairs FE	N	Y	N	Y
Control for productivity	N	N	Y	Y
\hat{m}	0.106	0.138	0.117	0.120

Note: *10% significance level, **5% significance level, ***1% significance level. For λ , the good-specific values of the degrees of price stickiness (λ_i) are used. All specifications include the fixed effect at the good level. The standard errors are clustered by goods.

Test for behavioral inattention (UK–Euro)

- ▶ Modified RER with good-specific λ_i

$$\ln \tilde{q}_{ijt} = \alpha_{ij} + \beta \ln \tilde{q}_{it} + \gamma' X_{ijt} + u_{ijt}$$

	(1)	(2)	(3)	(4)
$\ln \tilde{q}_{it}$	0.866*** (0.047)	0.834*** (0.049)	0.864*** (0.048)	0.840*** (0.049)
# of Obs.	171,606	171,606	170,750	170,750
city-pairs FE	N	Y	N	Y
Control for productivity	N	N	Y	Y
\hat{m}	0.134	0.166	0.136	0.160

Note: *10% significance level, **5% significance level, ***1% significance level. For λ , the good-specific values of the degrees of price stickiness (λ_i) are used. All specifications include the fixed effect at the good level. The standard errors are clustered by goods.

Test of aggregate RER independence: Summary

- ▶ The null hypothesis of $\beta = 0$ is significantly rejected and robust to various specifications
- ▶ The estimated degree of inattention ranges between 0.11–0.25
 - ▶ Baseline estimate $m = 0.106$ for US-Canada
 - ▶ Baseline estimate $m = 0.134$ for UK-Euro
- ▶ What are the implications for PPP puzzle?

Propositions 2 & 3

Under the same assumptions in Proposition 1,

$$HL_q > HL_{q|m=1} \text{ (PPP puzzle 1)}$$

$$HL_q > HL_{qi} \text{ (PPP puzzle 2)}$$

provided $m \in (0,1)$, $\lambda \in (0,1)$, $\tau \in (0,\infty)$, and $\sigma_r/\sigma_n \in (0,\infty)$

▶ Eq Prop 2

▶ Eq Prop 3

The persistence of the PPP and LOP deviations

- ▶ For US-Canada with $m = 0.106$

	Model ($m = 1$)	Model ($m < 1$)	95% CI	Data
Aggregate RERs (PPP deviations)				
Half-life	0.6	3.7	[2.5, 7.6]	4.9
Good-level RERs (LOP deviations)				
Half-life	0.6	1.2	[1.0, 2.1]	1.6

- ▶ Note: The unit of the HL is year

The persistence of the PPP and LOP deviations

- ▶ For UK-Euro with $m = 0.134$

	Model ($m = 1$)	Model ($m < 1$)	95% CI	Data
Aggregate RERs (PPP deviations)				
Half-life	0.6	2.5	[1.7, 4.9]	2.4
Good-level RERs (LOP deviations)				
Half-life	0.6	1.0	[0.8, 1.5]	1.2

- ▶ Note: The unit of the HL is year ▶ Taylor rule

Conclusion

- ▶ Two puzzles on PPP and LOP deviations
 1. The persistence of the aggregate RER is too high to be explained by reasonable degree of nominal price rigidities
 2. The good-level RER is less persistent than the aggregate RER
- ▶ The behavioral model by Gabaix (2014, 2020) could explain these puzzles

	Model ($m = 1$)	Model ($m < 1$)	Data
Aggregate RERs (PPP deviations)			
Half-life	0.6	2.5-3.7	2.4-4.9
Good-level RERs (LOP deviations)			
Half-life	0.6	1.0-1.2	1.2-1.6

The way forward

1. Roundabout production

- ▶ It may also generate the aggregate RER dependence

$$y_{it}(z) = a_{it}n_{it}(z)^{1-r}\Gamma_{it}(z)^r$$

where r is **the degree of roundabout production**
 $\Gamma_{it}(z)$ is the intermediate input demand

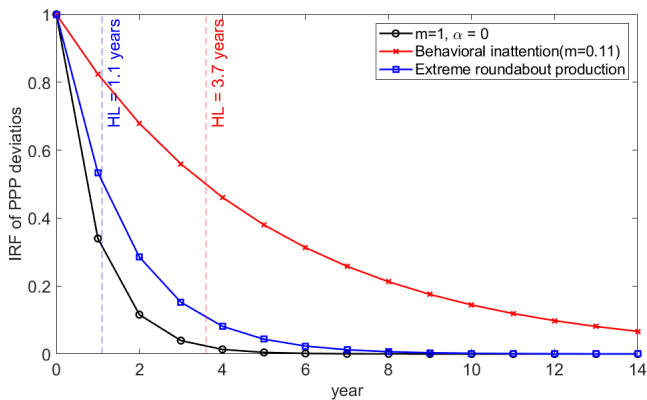
- ▶ Then, marginal costs are insensitive to real wages

$$\widehat{mc}_{Hit} = (1-r)\widehat{w}_t$$

- ▶ As r becomes closer to 1, marginal costs are insensitive to shocks **even under full attention**

Behavioral inattention VS. Roundabout production

- ▶ Comparing half-lives
- ▶ Behavioral inattention based on the estimated m VS. Extreme case of roundabout production ($\alpha = 0.99$)



- ▶ Much powerful in generating persistence

Thank you!

Households

- ▶ Domestic household solves

$$\max \mathbb{E}_0 \sum_{t=0}^{\infty} \delta^t (\ln c_t - \chi n_t)$$

$$\begin{aligned} \text{s.t. } M_t + B_t &= W_t n_t + R_{t-1} B_{t-1} + (M_{t-1} - P_t c_{t-1}) + T_t + \Pi_t \\ M_t &\geq P_t c_t \end{aligned}$$

M_t : nominal money holding, B_t : nominal bond holding, W_t : nominal wage, R_t : nominal interest, P_t : price level, T_t : transfers, Π_t : profits, δ : discount factor

- ▶ Foreign household's problem is analogously defined except for the budget const.

$$\begin{aligned} \text{s.t. } M_t^* + \frac{B_t^*}{S_t} &= W_t^* n_t^* + \frac{R_{t-1}}{S_t} B_{t-1}^* + (M_{t-1}^* - P_{t-1}^* c_{t-1}^*) + T_t^* + \Pi_t^* \\ M_t^* &\geq P_t^* c_t^* \end{aligned}$$

S_t : nominal exchange rate

Households (2)

► FOC

$$\frac{W_t}{P_t} = \chi c_t, \quad \frac{W_t^*}{P_t^*} = \chi c_t^*$$
$$M_t = P_t c_t, \quad M_t^* = P_t^* c_t^*$$

$$\frac{1}{R_t} = \delta \mathbb{E}_t \left[\left(\frac{c_{t+1}}{c_t} \right)^{-1} \frac{P_t}{P_{t+1}} \right] = \beta \mathbb{E}_t \left[\left(\frac{c_{t+1}^*}{c_t^*} \right)^{-1} \frac{S_t}{S_{t+1}} \frac{P_t^*}{P_{t+1}^*} \right]$$
$$q_t \frac{U_{c,t}}{U_{c,t}^*} = q_{t-1} \frac{U_{c,t-1}}{U_{c,t-1}^*} = \dots = q_0 \frac{U_{c,0}}{U_{c,0}^*} = 1$$

► back

CES aggregators

- ▶ Home and Foreign (*)
- ▶ Consumption of good i

$$c_{it} = \left[\int c_{it}(z)^{(\varepsilon-1)/\varepsilon} dz \right]^{\frac{\varepsilon}{\varepsilon-1}}, \quad c_{it}^* = \left[\int c_{it}^*(z)^{(\varepsilon-1)/\varepsilon} dz \right]^{\frac{\varepsilon}{\varepsilon-1}}$$

- ▶ where z denotes the brand z of good i
- ▶ $z \in [0, 1/2]$ is produced in home and $z \in (1/2, 1]$ is produced in foreign
- ▶ Aggregate consumption

$$c_t = \left[\int c_{it}^{(\varepsilon-1)/\varepsilon} di \right]^{\frac{\varepsilon}{\varepsilon-1}}, \quad c_t^* = \left[\int c_{it}^{*(\varepsilon-1)/\varepsilon} di \right]^{\frac{\varepsilon}{\varepsilon-1}}$$

Resource constraint

- ▶ Production function

$$y_{it}(z) = a_{it}n_{it}(z)$$

- ▶ $z \in [0, 1/2]$ are domestic firms

$$y_{it}^*(z) = a_{it}^*n_{it}^*(z)$$

- ▶ $z \in (1/2, 1]$ are foreign firms

- ▶ Resource constraint

$$c_{it}(z) + (1 + \tau)c_{it}^*(z) = y_{it}(z) \text{ for } z \in [0, 1/2]$$

$$(1 + \tau)c_{it}(z) + c_{it}^*(z) = y_{it}^*(z) \text{ for } z \in (1/2, 1]$$

- ▶ Firms supply their goods to home and foreign cities [▶ back](#)

Price indexes for good i

- ▶ Under Calvo pricing,

$$\hat{p}_{it} = \lambda(\hat{p}_{it-1} - \pi_t) + (1 - \lambda)\hat{p}_{it}^{opt}(m_H, m_F)$$

$$\hat{p}_{it}^* = \lambda(\hat{p}_{it-1}^* - \pi_t^*) + (1 - \lambda)\hat{p}_{it}^{opt*}(m_F^*, m_H^*)$$

- ▶ $\hat{p}_{it}^{opt}(m_H, m_F)$, $\hat{p}_{it}^{opt*}(m_F^*, m_H^*)$ are the weighted average of reset prices:

$$\hat{p}_{it}^{opt}(m_H, m_F) = \omega\hat{p}_{Hi}(m_H) + (1 - \omega)\hat{p}_{Fi}(m_F)$$

$$\hat{p}_{it}^{opt*}(m_F^*, m_H^*) = \omega\hat{p}_{Fi}(m_F^*) + (1 - \omega)\hat{p}_{Hi}(m_H^*)$$

where $1/2 < \omega < 1$ is the degree of home bias as a function of trade costs τ

▶ back

Proposition 2

Under the same assumptions in Proposition 1,

$$\rho_q \geq \lambda$$

provided $m \in (0, 1]$ and $\lambda \in (0, 1)$.

- ▶ Aggregate the LOP deviations

$$\ln q_{it} = \lambda \ln q_{it-1} + (1 - m)(1 - \lambda) \ln q_t + \lambda \varepsilon_t^n + \psi \varepsilon_{it}^r$$

to get

$$\ln q_t = \rho_q \ln q_{t-1} + \rho_q \varepsilon_t^n,$$

where

$$\rho_q = \frac{\lambda}{1 - (1 - m)(1 - \lambda)}$$



Proposition 3

Under the same assumptions in Proposition 1,

$$\rho_q \geq \rho_{qi}$$

provided $m \in (0, 1]$, $\lambda \in (0, 1)$, $\tau \in [0, \infty)$, $\varepsilon \in (1, \infty)$, and $\sigma_r/\sigma_n \in [0, \infty)$.

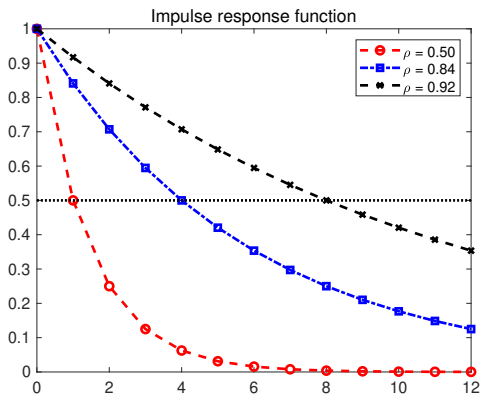
- ▶ The relationship btwn ρ_q and ρ_{qi} is

$$\rho_q = \left[\frac{1}{1 - (1 - m)(1 - \lambda) \frac{A}{1 + A}} \right] \rho_{qi}$$

where

$$A = \psi^2 \frac{1 - \rho_q^2}{\rho_q^2 (1 - \lambda^2)} \left(\frac{\sigma_r}{\sigma_n} \right)^2$$

Measuring persistence: Half-life



$$y_t = \rho y_{t-1} + e_t$$

- ▶ Half life is 1 year ($\rho = 0.5$), 4 year ($\rho = 0.84$), 8 year ($\rho = 0.92$)

Rational inattention by Mackowiak and Wiederholt

- ▶ Consider the Rational Inattention (RI)
- ▶ Assume the same profit function
- ▶ **Noisy information**

- ▶ Observe only signal $\hat{s} = \hat{w} + \epsilon$

- ▶ where $\hat{w} \sim N(0, \sigma_w^2)$ and $\epsilon \sim N(0, \sigma_\epsilon^2)$

$$\max_{\hat{p}_i} \mathbb{E} \pi(\hat{p}_i, \hat{w}) = \max_{\hat{p}_i} \mathbb{E} \left[-\frac{r}{2} (\hat{p}_i - \hat{w})^2 \right]$$

- ▶ The optimal price is the posterior belief of \hat{w} given \hat{s}

$$\hat{p}_i = \mathbb{E}(\hat{w}|\hat{s}) = (1 - m^{RI})\mathbb{E}(\hat{w}) + m^{RI}\hat{s}$$

- ▶ Namely

$$\hat{p}_i = \hat{p}_i(s) = m^{RI}\hat{w} + m^{RI}\epsilon, \text{ where } m^{RI} = \frac{\sigma_w^2}{\sigma_w^2 + \sigma_\epsilon^2}$$

Choice of information (1)

- ▶ In RI, firms choose the **information strategy** to maximize their profits with minus the cost of info. processing

$$\max_f \int_{\hat{w}} \int_{\hat{s}} \pi(\hat{p}_i(s), \hat{w}) f(\hat{w}, \hat{s}) d\hat{s} d\hat{w} - C(f)$$

- ▶ Cost of info. processing $C(f)$ is represented by the mutual information:

$$C(f) = \frac{c}{2} [H(\hat{w}) - H(\hat{w}|\hat{s})],$$

where $H(\hat{w})$ is entropy of continuous random variable

- ▶ In general, the entropy $H(\hat{w})$ is defined by

$$H(\hat{w}) = - \int_{\hat{w}} g(\hat{w}) \log g(\hat{w}) d\hat{w}$$

where $g(\hat{w})$ is pdf of \hat{w}

Choice of information (2)

- ▶ Under noisy info with normality, the choice of distribution is translated to the choice of uncertainty
- ▶ The max problem is to choose the posterior uncertainty $\sigma_{\hat{x}|\hat{s}}^2$

$$\begin{aligned} \max_f \mathbb{E} \left[-\frac{r}{2} (\hat{p}_i(s) - \hat{w})^2 \right] - \frac{c}{2} [H(\hat{w}) - H(\hat{w}|\hat{s})] \\ = \max_{\sigma_{\hat{w}|\hat{s}}^2} \left[-\frac{r\sigma_{\hat{w}|\hat{s}}^2}{2} - \frac{c}{2} \log \left(\frac{\sigma_{\hat{w}}^2}{\sigma_{\hat{w}|\hat{s}}^2} \right) \right] \end{aligned}$$

where $\sigma_{\hat{w}|\hat{s}}^2$ can be reduced by lowering noise

- ▶ Trade-off
 - ▶ Benefit: acquire more accurate information to generate $\mathbb{E}[\hat{p}_i|\hat{s}]$
 - ▶ Cost: paying the cost of information processing

Choice of information (3)

- ▶ $\sigma_{\hat{w}}^2$ and $\sigma_{\hat{w}|\hat{s}}^2$ in the new max prob is related to m^{RI} in noisy info:

$$m^{RI} = \frac{\sigma_{\hat{w}}^2}{\sigma_{\hat{w}}^2 + \sigma_{\hat{\epsilon}}^2} = 1 - \frac{\sigma_{\hat{w}|\hat{s}}^2}{\sigma_{\hat{w}}^2}$$

- ▶ Using $\sigma_{\hat{w}|\hat{s}}^2 / \sigma_{\hat{w}}^2 = 1 - m^{RI}$, the max problem becomes

$$\max_{m^{RI} \in [0,1]} \left[-\frac{r\sigma_{\hat{w}}^2}{2} (1 - m^{RI}) + \frac{c}{2} \log(1 - m^{RI}) \right]$$

- ▶ FOC implies

$$m^{RI} = \max \left[0, 1 - \frac{c}{r\sigma_{\hat{w}}^2} \right]$$

▶ Behavioral inattention

The persistence of the PPP and LOP deviations

- ▶ For US-Canada with $m = 0.106$
- ▶ Monetary policy follows Taylor rule

	Model ($m = 1$)	Model ($m < 1$)	Data
Aggregate RERs (PPP deviations)			
Half-life	0.6	2.6	4.9
Good-level RERs (LOP deviations)			
Half-life	0.6	1.8	1.6

- ▶ Note: The unit of the HL is year
- ▶ Results are robust to specification of monetary policy

The persistence of the PPP and LOP deviations: Taylor rule

- ▶ For UK-Euro with $m = 0.134$
- ▶ Monetary policy follows Taylor rule

	Model ($m = 1$)	Model ($m < 1$)	Data
Aggregate RERs (PPP deviations)			
Half-life	0.6	2.4	2.4
Good-level RERs (LOP deviations)			
Half-life	0.6	1.6	1.2

- ▶ Note: The unit of the HL is year
- ▶ Results are robust to specification of monetary policy [▶ back](#)