

# LABOR MARKET DYNAMICS AND GROWTH

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## Gives:

- ▶ [Standard] Gross labor market flows, endogenous wages, tightness, unemployment etc
- ▶ [New] Endogenous growth via imitation

# Implications

## Standard search model (DMP):

- ▶ Labor market tightness equilibrates job creation condition
  - ▶ Tightness raises wages and lowers vacancy filling rate.
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## This model:

- ▶ Labor market tightness equilibrates wage in *marginal* job
- ▶ Creative destruction equilibrates market for job creation
- ▶ *Marginal* match value responds strongly to productivity  
⇒ New resolution of the Shimer puzzle

# A STATIONARY MODEL

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- ▶ Exogenous growth of productivity at rate  $\mu$

# The Environment—Endogenous Growth

## Match quality

- ▶ After meeting, workers and firms draw their productivity  $Z$  from  $\Phi(Z, t)$ .
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- ▶ **Note.** Corresponds to the DMP model if the distribution  $\Phi(Z, t)$  is constant over time.

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- ▶ Vacancy cost

$$K(t) = k_0 \overline{Z}(t)$$

- ▶ Flow income in unemployment

$$B(t) = b_0 \overline{Z}(t)$$

# Model - Value Functions

## Worker

$$\begin{aligned}rV_e(Z, t) &= W(Z, t) + \delta(V_u(t) - V_e(Z, t)) + \mu Z \frac{\partial V_e(Z, t)}{\partial Z} + \frac{\partial V_e(Z, t)}{\partial t} \\rV_u(t) &= B(t) + \theta(t)q(\theta(t)) \int (V_e(Z, t) - V_u(t))d\Phi(Z, t) + \frac{\partial V_u(t)}{\partial t}\end{aligned}$$

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## Firm

$$\begin{aligned}rJ(Z, t) &= pZ - W(Z, t) - \delta(J(Z, t) - V_v(t)) + \mu Z \frac{\partial J(Z, t)}{\partial Z} + \frac{\partial J(Z, t)}{\partial t} \\rV_v(t) &= -K(t) + q(\theta(t)) \int (J(Z, t) - V_v(t))d\Phi(Z, t) + \frac{\partial V_v(t)}{\partial t}\end{aligned}$$

# Normalization

- ▶ Model admits a normalization, whereby all variables are scaled by the lowest productive firm.
- ▶ For wage  $W(Z, t)$  for example,

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- ▶ Surplus solves

$$S(z, t) \equiv J(Z, t) - V_v(t) + V_e(Z, t) - V_u(t)$$

Normalized surplus of a match,  $s(z, t) \equiv S(z, t)/M(t)$ , is given by,

$$\begin{aligned} (r + \delta - g(t))s(z, t) = & pz - b - \theta(t)q(\theta(t)) \int_1^\infty (v_e(z, t) - v_u(t))d\Phi(Z, t) \\ & - \frac{\partial s(z, t)}{\partial z} z(g(t) - \mu) + \frac{\partial s(z, t)}{\partial t} \end{aligned}$$

## Equilibrium - definition

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- ▶ And (i) the free entry condition holds; (ii) matches separate efficiently; (iii) wages are the solution to Nash bargaining.

# Equilibrium conditions

## Free entry

- Firms continue to post vacancies until  $v_v = 0$

$$\frac{k}{q(\theta)} = (1 - \beta) \int_{M(t)}^{\infty} s(Z/M(t)) d\Phi(Z, t)$$

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## Endogenous growth

- Optimal exit by firms

$$(g - \mu)s(1) = (g - \mu)s'(1) = 0$$

where,  $g \geq \mu$ ,  $\theta \geq 0$  and  $s(z) \geq 0$

# Kolmogorov Forward Equation

$$\frac{\partial \Phi(Z, t)}{\partial t} = \underbrace{\Phi(Z, t)E(t)}_{\text{entrants}} - \underbrace{\Delta(t)}_{\text{endogenous separations}} - \underbrace{\delta \Phi(Z, t)}_{\text{exogenous separations}} - \underbrace{\mu Z \frac{\partial \Phi(Z, t)}{\partial Z}}_{\text{productivity drift}}$$



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- It can be shown that,

$$\Psi(z) = 1 - \left( \frac{1}{z} \right)^\alpha \quad \text{where,} \quad z := \frac{Z}{M(t)}$$

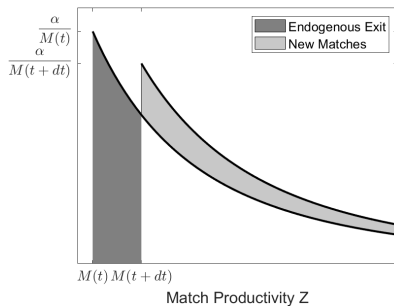
and

$$\Delta(t) = \alpha(g - \mu) \quad \text{where,} \quad g := \frac{M'(t)}{M(t)}$$

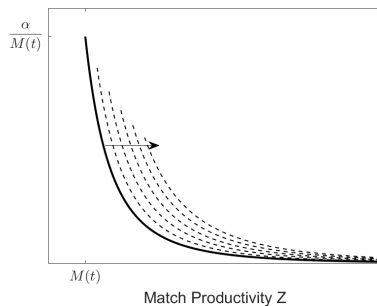
# Evolution of Match Productivity

- Discrete time representation...

## Entering and Exiting Matches



## Gradual Evolution of $\Phi(Z, t)$



# Class of Equilibrium

No endogenous growth,  $g = \mu$

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- ▶ The growth rate  $g$  is pinned down by free entry such that,

$$g = -\frac{r + \delta - \alpha\mu}{\alpha - 1} + p \frac{q(\bar{\theta})}{k} \frac{1 - \beta}{(\alpha - 1)^2}$$

## Amplification: a first glance

- ▶ Log-linearizing equilibrium condition wrt  $p$  where  $b = \frac{B(t)}{M(t)}$  gives
- ▶ For  $g = \mu$  (DMP)

$$\frac{d \log(\theta)}{d \log(p)} = \frac{\frac{\alpha}{\alpha-1} p}{\frac{\alpha}{\alpha-1} p - b} \underbrace{\frac{\beta \theta q(\theta) + r + \delta - \mu}{\beta \theta q(\theta) + \eta(r + \delta - \mu)}}_{\approx 1}$$



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- ▶ Marginal jobs determine tightness  $\rightarrow$  much more amplification
  - ▶ Older view of demand and relates to Nagypal and Mortensen (2007), Hagedorn and Manovskii (2008) and Elsby and Michaels (2013)

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- ▶ Calibration suggest that  $\frac{\partial g}{\partial p} < 0$  so labor productivity is *moderated* by growth.
- ▶ Require larger shocks to  $p$  to generate the same movements in cyclical labor productivity.

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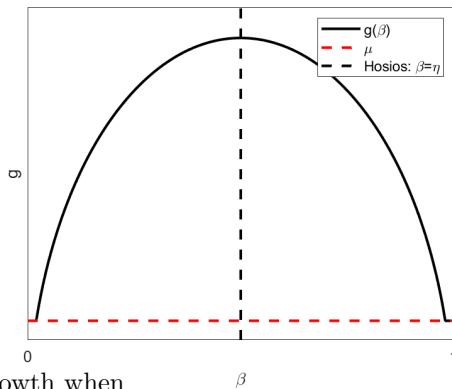
$$\frac{\partial \theta}{\partial \delta} = 0 \text{ and } \frac{\partial \Delta}{\partial \delta} = -\frac{1}{\alpha-1}$$

$$\frac{\partial \theta}{\partial r} = 0 \text{ and } \frac{\partial \Delta}{\partial r} = -\frac{\alpha}{\alpha-1}$$

- ▶ One small change  $\rightarrow$  very different economics



# Growth rate & worker bargaining



- Endogenous growth when

$$\frac{pAk^{\eta-1}}{(p-b)^{\eta}(\alpha-1)}(1-\beta)^{1-\eta}\beta^{\eta} > r + \delta - \mu$$

- For intermediate values of  $\beta$
- Growth is maximized when  $\beta = \eta$  (akin to Hosios)

# THE MODEL WITH AGGREGATE SHOCKS

# Aggregate Shocks

- ▶ An aggregate state variable  $a \in [0, 1]$
- ▶ Such that labor productivity is given by  $p(a)$ , where  $p'(a) > 0$
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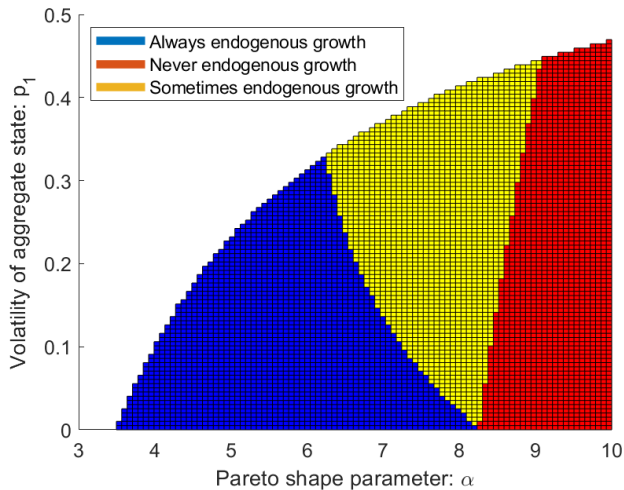
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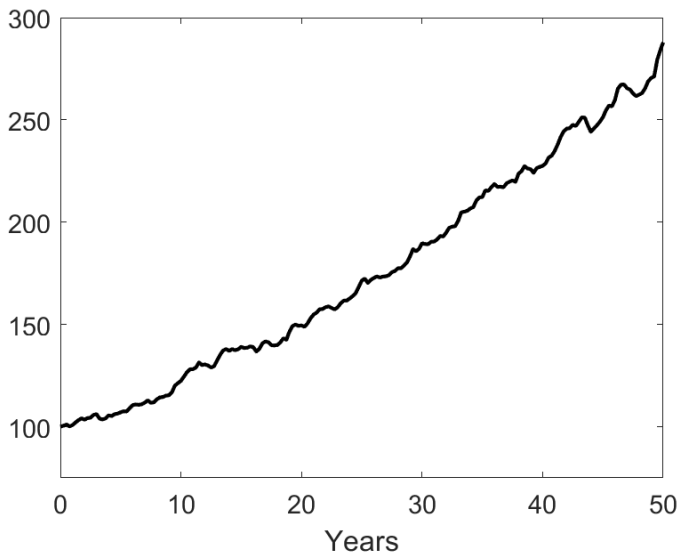
Calibration [see here](#).



# Class of Equilibria

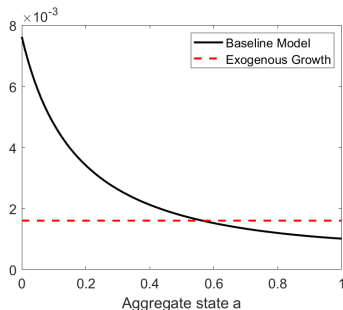


## Evolution of output - baseline model

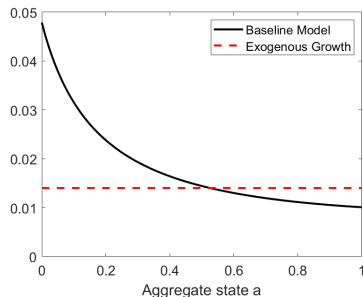


# Creative destruction

Growth rate  $g(a)$



Separation rate



- Creative destruction higher in recessions.

# Amplification

	Untargeted			Targeted
	$u$	$f$	$s$	$lp$
<b><u>Data</u></b>				
Standard deviation	0.10	0.074	0.064	0.0089
Quarterly autocorrelation	0.94	0.83	0.75	0.74
<b><u>Baseline model</u></b>				
Standard deviation	0.080 (0.011)	0.056 (0.0066)	0.049 (0.0059)	0.0089 (0.0010)
Quarterly autocorrelation	0.86 (0.028)	0.71 (0.049)	0.71 (0.050)	0.72 (0.049)
<b><u>Exogenous growth (DMP)</u></b>				
Standard deviation	0.0080 (0.0015)	0.036 (0.0043)	0 (---)	0.0088 (0.0010)
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All series are quarterly, seasonally adjusted, and reported as log deviations from an HP trend with smoothing parameter 1600. The standard deviation from 1000 model resimulations are reported in parenthesis.

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- Data: Much more variation in unemployment and job finding rate compared to measured labor productivity

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Standard deviation	0.10	0.074	0.064	0.0089
Quarterly autocorrelation	0.94	0.83	0.75	0.74
<b><u>Baseline model</u></b>				
Standard deviation	0.080 (0.011)	0.056 (0.0066)	0.049 (0.0059)	0.0089 (0.0010)
Quarterly autocorrelation	0.86 (0.028)	0.71 (0.049)	0.71 (0.050)	0.72 (0.049)
<b><u>Exogenous growth (DMP)</u></b>				
Standard deviation	<b>0.0080</b> (0.0015)	0.036 (0.0043)	0 (---)	<b>0.0088</b> (0.0010)
Quarterly autocorrelation	0.86 (0.029)	0.71 (0.055)	1 (---)	0.72 (0.055)

- DMP: Similar variation in unemployment and job finding rate to measured labor productivity (Shimer, 2005)

# Amplification

	Untargeted			Targeted
	$u$	$f$	$s$	$lp$
<b><u>Data</u></b>				
Standard deviation	0.10	0.074	0.064	0.0089
Quarterly autocorrelation	0.94	0.83	0.75	0.74
<b><u>Baseline model</u></b>				
Standard deviation	<b>0.080</b> (0.011)	0.056 (0.0066)	0.049 (0.0059)	<b>0.0089</b> (0.0010)
Quarterly autocorrelation	0.86 (0.028)	0.71 (0.049)	0.71 (0.050)	0.72 (0.049)
<b><u>Exogenous growth (DMP)</u></b>				
Standard deviation	0.0080 (0.0015)	0.036 (0.0043)	0 (---)	0.0088 (0.0010)
Quarterly autocorrelation	0.86 (0.029)	0.71 (0.055)	1 (---)	0.72 (0.055)

- Baseline model: Captures most of the variation in unemployment and job finding rate given measured labor productivity (Shimer, 2005)

# Concluding Remarks

- ▶ One small perturbation to an otherwise standard model.
  - ▶ Entrant's productivity is drawn from the distribution of incumbents.
- ▶ Resulting model generates
  - ▶ Endogenous growth.
  - ▶ Different economics.
  - ▶ Greater amplification of productivity to unemployment (consistent with data).

—— THANKS FOR LISTENING ——



# Parameterization

- ▶ Assume the log of  $p$  is linear in  $a$

$$\log(p(a)) = p_0 + p_1(a - 0.5) \quad \text{where, } a \in [0, 1]$$

- ▶ Following a  $\chi$  shock new state  $a'$  drawn from

$$\gamma(a, a') = \begin{cases} \frac{1}{\epsilon} & \text{if } a' \in [a(1 - \epsilon), a(1 - \epsilon) + \epsilon] \\ 0 & \text{otherwise} \end{cases}$$

- ▶ Bounded and stationary.
- ▶ Exhibits mean reversion.
- ▶ Analytical formulas for moments

$$\text{Var}(\log(p(a_t))) = p_1^2 \frac{\epsilon}{12(2 - \epsilon)},$$

$$\mathbb{E}(\log(p(a_t)) | a_0) = p_0 + p_1 \exp[-\chi \epsilon t] (a_0 - 0.5),$$

[return](#)

# Calibration

- ▶ Calibrate two models
  - ▶ Baseline model: as described
  - ▶ Exogenous growth:  $\alpha \rightarrow \infty$
- ▶ Under exogenous growth
  - ▶ Degenerate match quality distribution.
  - ▶ All growth through deterministic drift  $\mu$
- ▶ Models calibrated to US labor market 1990-2019, inclusive.

# Targeted Moments

Table 1: Aggregate Moments

Parameters		Moments	Source	Value		
Baseline	Exog. Growth			Data	Baseline	Exog. Growth
	$\alpha \rightarrow \infty$	By assumption				
$\alpha = 5.71$	$\mu = 0.0016$	Growth rate	BLS	0.0016	0.0016	0.0016
$A = 0.41$	$A = 0.41$	Job finding rate	CPS	0.253	0.253	0.253
$\mu = 0.0005$	$\delta = 0.014$	Separation rate	CPS	0.014	0.014	0.014
$k_0 = 4.54$	$k_0 = 4.55$	Mean tightness	CPS+JOLTS	0.581	0.581	0.581
$b_0 = 0.71$	$b_0 = 0.71$	Unemployment benefit/mean output	Hall and Milgrom (2008)	0.71	0.71	0.71
$\beta = 0.042$	$\beta = 0.042$	Pass-through $\left(\frac{\partial \log(w)}{\partial \log(z)}\right)$	Card et al. (2018)	0.05	0.05	0.05
$\delta = 0.007$	—	Separation rate (high wage) <sup>+</sup>	Mueller (2017)	0.007	0.007	—

<sup>+</sup> The separation rate of the high wage is defined as the separation rate of those earning above the median wage.

# Targeted Moments

Table 2: Dynamic Moments

Parameters		Moments	Source	Value		
Baseline	Exog. Growth			Data	Baseline	Exog. Growth
$\epsilon = 0.16$	$\epsilon = 0.13$	st. dev. of labor productivity*	BLS	0.0089	0.0089	0.0089
$\chi = 0.40$	$\chi = 0.63$	autocorrelation of labor productivity*	BLS	0.75	0.71	0.71
$p_0 = -9.8 \times 10^{-5}$	$p_0 = -8.9 \times 10^{-5}$	normalize mean productivity	—	1	1	1
$p_1 = 0.16$	$p_1 = 0.19$	st. dev. of first difference log labor productivity	BLS	0.0067	0.0067	0.0067
$\eta = 0.13$	—	relative st. dev. of finding rate / separation rate*	CPS	1.16	1.16	—

All of the moments in this table are the mean computed after resimulating the model 1000 times. For moments indexed by a \*, the underlying series has been successively logged and detrended using an HP filter with a smoothing parameter of 1600.

[return](#)