Beauty Contests and the Term Structure

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December 2020

Motivation

Can information frictions help to explain the sizeable term premia contained in Treasury yields?

Figure: Zero-coupon US Treasury yield curve (4/1/1999 - 30/6/2017)

Literature

Bond premium puzzle

- Recursive preferences—Epstein and Zin (1989), Rudebusch and Swanson (2012), van Binsbergen et al. (2012)
- Model uncertainty—Barillas et al. (2009)
- Long-run risk—Bansal and Yaron (2004), Croce (2014)
- Rare disasters—Rietz (1988), Barro (2006)
- Habit Formation—Constantinides (1990), Campbell and Cochrane (1999), Rudebusch and Swanson (2008)
- Valuation Risk—Albuquerque et al. (2016)

Information in strategic settings and volatility

- Use of public information—Morris and Shin (2002), Angeletos and Pavan (2007)
- Volatility from information frictions—Angeletos and La'O (2013), Bergemann et al. (2015), Angeletos et al. (2018)

Overview

- **1** Decomposing the term premium
- 2 Models with a representative agent
- ³ Models with heterogeneously informed agents
- 4 A beauty contest model

Household side of generic DSGE model

• Representative household maximises

$$
\mathrm{E}_t \sum_{s=t}^{\infty} \beta^{s-t} u(c_s, l_s)
$$

subject to

$$
c_t + \sum_{n=1}^{N} p_t^{(n)} b_t^{(n)} = w_t l_t + d_t + \sum_{n=1}^{N} p_t^{(n-1)} b_{t-1}^{(n)}
$$

- \bullet $b_t^{(n)}$ —non-contingent default-free zero-coupon bonds with maturity $n = 1, 2, \ldots, N$
- $\bullet~~\rho_t^{(n)}$ —bond price (note $\rho_t^{(0)}=1)$

• Interior solution

$$
p_t^{(n)} = \mathrm{E}_t m_{t+1} p_{t+1}^{(n-1)}, \qquad n \in \{1, 2, \ldots, N\}
$$

with stochastic discount factor (SDF) $m_{t+1} \equiv \beta \frac{u_c(c_{t+1},l_{t+1})}{u_c(c_{t},l_t)}$ u_c (c_t, l_t) • Implied yield

$$
i_t^{(n)} = -\frac{1}{n} \ln p_t^{(n)}
$$

where we denote $i_t^{(1)} \equiv i_t$ for simplicity

• Hypothetical "risk-neutral price"

$$
\tilde{p}_t^{(n)} = e^{-i_t} E_t \tilde{p}_{t+1}^{(n-1)}, \qquad n \in \{1, 2, ..., N\}
$$

• Term premium (in per-period terms)

$$
\psi_t^{(n)} = \frac{1}{n} \left(\tilde{p}_t^{(n)} - p_t^{(n)} \right)
$$

Example – Two-period bond

• Term premium for $n = 2$

$$
\psi_t^{(2)} = \frac{1}{2} \left(\tilde{p}_t^{(2)} - p_t^{(2)} \right) = -\frac{1}{2} \text{Cov}_t \left(m_{t+1}, p_{t+1}^{(1)} \right)
$$

• Take unconditional expectation and apply total covariance law to obtain following result

Proposition

Assume the law of iterated expectations holds and the stochastic discount factor m_{t+1} is in the household information set \mathcal{I}_{t+1} at time $t + 1$. The unconditional mean real term premium is given by

$$
E\psi_t^{(2)} = \frac{1}{2} \left[-\text{Cov}\left(m_{t+1}, m_{t+2}\right) + \text{Cov}\left(E_t m_{t+1}, E_{t+1} m_{t+2}\right) \right]
$$

Implications

- Mean term premium (for $n = 2$) can be decomposed into
	- covariance of successive *realisations* of the SDF
	- covariance of successive expectations of the SDF
- Result generalises to higher maturities ($n > 2$)
- Nominal term premium can be decomposed in analogous way
- So far theory focuses on first term (e.g. recursive preferences) \Rightarrow Negative autocovariance of realisations of SDF required to explain positive mean term premium
- Process of expectation formation directly affects second term \Rightarrow Positive autocovariance of expectations of SDF required to explain positive mean term premium

Next step

• Use decomposition to connect informational assumptions and term premia in analytical models

Models with a representative agent

Households, firms and technology

• Production function of representative firm

$$
y_t = A_t \bar{I}^{1-\alpha}
$$

• Technology $a_t \equiv \ln A_t$ follows

$$
a_t = x_t + \eta_t, \qquad \eta_t \sim N(0, \sigma_\eta^2)
$$

$$
x_t = \rho x_{t-1} + \varepsilon_t, \qquad \varepsilon_t \sim N(0, \sigma_\varepsilon^2)
$$

- Representative household has logarithmic utility \Rightarrow Coefficient of relative risk aversion tied to 1
- SDF can be expressed as

$$
m_{t+1} = \beta \left(\frac{c_{t+1}}{c_t}\right)^{-1} = \beta \left(\frac{A_{t+1}\overline{I}^{1-\alpha}}{A_t\overline{I}^{1-\alpha}}\right)^{-1}
$$

$$
\approx \beta \left(1 + a_t - a_{t+1}\right)
$$

Models with a representative agent

Information sets

Table: Information set of representative household

Notes: Signal given by
$$
s_t = a_t + \xi_t
$$
 with noise $\xi_t \sim N(0, \sigma_{\xi}^2)$.

Models with a representative agent

Figure: Components of mean real term premium $(n = 2)$

Notes: Solid line is mean real term premium, dashed line is component in autocovariance of realisations of SDF, dotted line is component in autocovariance of expected SDF. $\beta = 0.99$, $Var(a_t) = 0.01^2$, $Var(x_t)/Var(a_t) = 0.9$, $\sigma_{\xi}^2 = Var(a_t)/2$.

Models with heterogeneously informed agents

Identifying conditions required to generate term premia

- Heterogeneous information on the household-side now introduced to framework described before
- Continuum of ex ante identical agents indexed $i \in [0,1]$
- Each agent observes signal $s_{i,t} = a_t + n_t + n_{i,t}$ and n_t allowing them to deduce

$$
x_{i,t}^n = x_t + n_t + n_{i,t}
$$

but not x_t (persistent component of technology)

• Noise persistent so that

$$
x_{i,t}^n = \rho x_{i,t-1}^n + \varepsilon_{i,t}^n
$$

where $\varepsilon_{i,t}^n \equiv \varepsilon_t + \xi_t + \zeta_{i,t} \sim \mathcal{N}(0, \sigma_\varepsilon^2 + \sigma_\xi^2 + \sigma_\zeta^2)$

• Forming expectation about m_{t+1} requires inferring x_t from $x_{i,t}^n$

Models with heterogeneously informed agents

• Focus on symmetric linear equilibrium, in which expectations are formed according to

$$
\hat{\mathbf{E}}_{i,t} \mathbf{x}_t = \theta \mathbf{x}_{i,t}^n \quad \forall i
$$

• Term premium then given by

$$
\psi_t^{(2)} = \frac{1}{2}\beta^2 \left[\theta(1-\rho)\sigma_{\varepsilon}^2 - \sigma_{\eta}^2\right]
$$

 $\Rightarrow \theta \uparrow$ implies $\psi_t^{(2)} \uparrow$

- Rational expectations are special case with $\theta = \theta^* = \frac{\sigma_\varepsilon^2}{\sigma_\varepsilon^2 + \sigma_\xi^2 + \sigma_\zeta^2}$
- Suppose $\hat{\mathbf{E}}_{i,t}$ _{xt} formed according to general loss function Which conditions are required to obtain expectations consistent with the mean term premium in US data?

Models with heterogeneously informed agents

• General loss function

$$
\mathrm{E}_{i,t}\left[\begin{pmatrix}\hat{\mathrm{E}}_{i,t}x_{t} & x_{t} & \int_{0}^{1}\hat{\mathrm{E}}_{j,t}x_{t}d j\end{pmatrix}\begin{pmatrix}1 & \Omega_{12} & \Omega_{13} \\ 0 & \Omega_{22} & \Omega_{23} \\ 0 & 0 & \Omega_{33}\end{pmatrix}\begin{pmatrix}\hat{\mathrm{E}}_{i,t}x_{t} \\ x_{t} \\ \int_{0}^{1}\hat{\mathrm{E}}_{j,t}x_{t}d j\end{pmatrix}\right]
$$

• Optimal expectation satisfies

$$
\hat{\mathbf{E}}_{i,t} \mathbf{x}_t = \theta \mathbf{x}_{i,t}^n = -\frac{1}{2} \left(\Omega_{12} \theta^* + \Omega_{13} \theta \frac{\sigma_{\varepsilon}^2 + \sigma_{\xi}^2}{\sigma_{\varepsilon}^2 + \sigma_{\xi}^2 + \sigma_{\zeta}^2} \right) \mathbf{x}_{i,t}^n
$$

• Two degrees of freedom—If Ω_{12} is normalised to the value consistent with MSE minimisation (and hence RE),

$$
\Omega_{13} = -2 \left(\frac{\sigma_{\varepsilon}^2 + \sigma_{\xi}^2 + \sigma_{\zeta}^2}{\sigma_{\varepsilon}^2 + \sigma_{\xi}^2} \right) \left(\frac{\theta - \theta^*}{\theta} \right)
$$

 \Rightarrow $\theta > \theta^*$ iff $\Omega_{13} < 0$ \Rightarrow Sizeable term premium under strategic complementarity

Model

- More quantitative version of the model outlined just before
	- Labour supply endogenous (competitive labour market)

$$
y_t = A_t L_t^{1-\alpha}
$$

• Household utility of more general form

$$
u(c_{i,t}, l_{i,t}) = \frac{1}{1-\sigma} \left(c_{i,t} - \chi_0 \frac{l_{i,t}^{1+\chi}}{1+\chi} \right)^{1-\sigma}
$$

• Strategic complementarity through expectation formation in bond markets according to loss function with $\Omega_{12} = -2$ and $\omega = \Omega_{13}/(\Omega_{13} - 1)$, i.e.

$$
(1 - \omega) \mathbf{E}_{i,t} (\hat{\mathbf{E}}_{i,t} \mathbf{x}_t - \mathbf{x}_t)^2 - \omega \mathbf{E}_{i,t} \left(\int_0^1 \hat{\mathbf{E}}_{j,t} \mathbf{x}_t d\mathbf{j} \right) \hat{\mathbf{E}}_{i,t} \mathbf{x}_t
$$

Solution based on exact SDF rather than an approximation

Estimation approach

- US data, sample period 1999Q1-2017Q2
- Standard parameters calibrated (β , α , χ , χ ₀)
- Remaining parameters estimated based on (simulated) method of moments
	- Parameters governing exogenous technology process $(\rho, \sigma_n, \sigma_{\varepsilon})$

 \Rightarrow Targets are the variance and first two autocovariances of detrended log consumption and variance of detrended log consumption growth

• Parameters governing forecast formation and risk aversion $(\sigma_{\xi} \sigma_{\zeta} \omega \sigma)$

 \Rightarrow Targets are the variance and autocovariance of the median forecast of productivity growth over the next ten years and term premium at one-year maturity

Figure: Forecasts of productivity growth from the SPF.

Notes: Solid line median, dashed lines lower and upper quartiles.

Table: Calibrated parameters

Table: Estimated parameters

Table: Data and model moments

Estimation results

- Estimated beauty contest model
	- matches the moments related to consumption dynamics and volatility in hours almost perfectly
	- closely matches the moments targeted from the Survey of Professional Forecasters
	- delivers sizeable term premia, between 47 and 75 per cent of the nominal term premia in US data
- Model with full information (technology observed)
	- generates autocovariance in expectations that is two orders of magnitude too small
	- gives rise to term premia that are less than half of those in the beauty contest model
- Model without strategic complementarity $(\omega = 0)$
	- yields even lower autocovariance in expectations coinciding with even lower term premia

Conclusions

- The term premia contained in bonds of any maturity depend on autocovariance terms of the realisations and expectations of the stochastic discount factor
- Standard signal extraction problems in a representative agent framework generally do not give rise to sizeable term premia
- In a model with heterogeneously informed households and persistent noise, strategic complementarity in expectation formation can increase term premia
- An estimated model that allows for strategic complementarity is capable of explaining a substantial fraction of the term premia contained in the prices of US Treasuries

Proposition

Assume the law of iterated expectations holds and the stochastic discount factor m_{t+1} is in the household information set \mathcal{I}_{t+1} at time $t + 1$. The real term premium at maturity $n \in \{2, 3, \ldots\}$ is

$$
\psi_t^{(n)} = \frac{1}{n} \sum_{k=0}^{n-2} \iota_t(k) \left[-\text{Cov}_t \left(m_{t+k+1}, \prod_{j=k}^{n-2} m_{t+j+2} \right) + \text{Cov}_t \left(\text{E}_{t+k} m_{t+k+1}, \prod_{j=k}^{n-2} \text{E}_{t+j+1} m_{t+j+2} \right) \right]
$$

where

$$
\iota_t(k) \equiv \begin{cases} 1 & \text{for } k = 0\\ \prod_{j=0}^{k-1} \mathrm{E}_t e^{-i_{t+j}} & \text{otherwise} \end{cases}
$$

Lemma

Assume the law of iterated expectations holds and the stochastic discount factor m_{t+1} is in the household information set \mathcal{I}_{t+1} at time $t + 1$. The unconditional mean real term premium at maturity $n \in \{2, 3, ...\}$ is

$$
\mathbf{E}\psi^{(n)} = \frac{1}{n} \sum_{k=0}^{n-2} \left\{ \mathbf{E}\left(\iota_t(k)\right) \left[-\mathbf{Cov} \left(m_{t+k+1}, \prod_{j=k}^{n-2} m_{t+j+2} \right) + \mathbf{Cov} \left(\mathbf{E}_t m_{t+k+1}, \mathbf{E}_t \prod_{j=k}^{n-2} m_{t+j+2} \right) + \right. \right.
$$
\n
$$
\mathbf{Cov} \left(\mathbf{E}_{t+k} m_{t+k+1}, \prod_{j=k}^{n-2} \mathbf{E}_{t+j+1} m_{t+j+2} \right) - \mathbf{Cov} \left(\mathbf{E}_t m_{t+k+1}, \mathbf{E}_t \prod_{j=k}^{n-2} \mathbf{E}_{t+j+1} m_{t+j+2} \right) \right] + \left. \mathbf{Cov} \left(\iota_t(k), -\mathbf{Cov}_t \left(m_{t+k+1}, \prod_{j=k}^{n-2} m_{t+j+2} \right) + \mathbf{Cov}_t \left(\mathbf{E}_{t+k} m_{t+k+1}, \prod_{j=k}^{n-2} \mathbf{E}_{t+j+1} m_{t+j+2} \right) \right] \right\}
$$