### Beauty Contests and the Term Structure

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# Motivation

Can information frictions help to explain the sizeable term premia contained in Treasury yields?

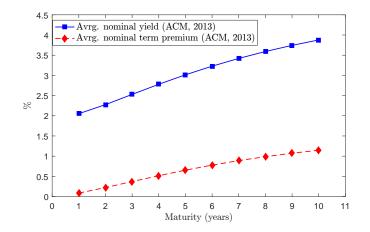


Figure: Zero-coupon US Treasury yield curve (4/1/1999 - 30/6/2017)

### Literature

#### Bond premium puzzle

- Recursive preferences—Epstein and Zin (1989), Rudebusch and Swanson (2012), van Binsbergen et al. (2012)
- Model uncertainty—Barillas et al. (2009)
- Long-run risk—Bansal and Yaron (2004), Croce (2014)
- Rare disasters—Rietz (1988), Barro (2006)
- Habit Formation—Constantinides (1990), Campbell and Cochrane (1999), Rudebusch and Swanson (2008)
- Valuation Risk—Albuquerque et al. (2016)

#### Information in strategic settings and volatility

- Use of public information—Morris and Shin (2002), Angeletos and Pavan (2007)
- Volatility from information frictions—Angeletos and La'O (2013), Bergemann et al. (2015), Angeletos et al. (2018)

### Overview

- 1 Decomposing the term premium
- 2 Models with a representative agent
- **3** Models with heterogeneously informed agents
- 4 A beauty contest model

#### Household side of generic DSGE model

Representative household maximises

$$\mathbf{E}_t \sum_{s=t}^{\infty} \beta^{s-t} u(c_s, l_s)$$

subject to

$$c_t + \sum_{n=1}^{N} p_t^{(n)} b_t^{(n)} = w_t l_t + d_t + \sum_{n=1}^{N} p_t^{(n-1)} b_{t-1}^{(n)}$$

- b<sub>t</sub><sup>(n)</sup>—non-contingent default-free zero-coupon bonds with maturity n = 1, 2, ..., N
- $p_t^{(n)}$ —bond price (note  $p_t^{(0)} = 1$ )

Interior solution

$$p_t^{(n)} = E_t m_{t+1} p_{t+1}^{(n-1)}, \quad n \in \{1, 2, \dots, N\}$$

with stochastic discount factor (SDF)  $m_{t+1} \equiv \beta \frac{u_c(c_{t+1}, l_{t+1})}{u_c(c_t, l_t)}$ • Implied yield

$$i_t^{(n)} = -\frac{1}{n} \ln p_t^{(n)}$$

where we denote  $i_t^{(1)} \equiv i_t$  for simplicity

Hypothetical "risk-neutral price"

$$\tilde{p}_t^{(n)} = \mathrm{e}^{-i_t} \mathrm{E}_t \tilde{p}_{t+1}^{(n-1)}, \qquad n \in \{1, 2, \dots, N\}$$

• Term premium (in per-period terms)

$$\psi_t^{(n)} = \frac{1}{n} \left( \tilde{p}_t^{(n)} - p_t^{(n)} \right)$$

#### Example – Two-period bond

• Term premium for n = 2

$$\psi_t^{(2)} = \frac{1}{2} \left( \tilde{p}_t^{(2)} - p_t^{(2)} \right) = -\frac{1}{2} \text{Cov}_t \left( m_{t+1}, p_{t+1}^{(1)} \right)$$

• Take unconditional expectation and apply total covariance law to obtain following result

### Proposition

Assume the law of iterated expectations holds and the stochastic discount factor  $m_{t+1}$  is in the household information set  $\mathcal{I}_{t+1}$  at time t + 1. The unconditional mean real term premium is given by

$$E\psi_t^{(2)} = \frac{1}{2} \left[ -\text{Cov} \left( m_{t+1}, m_{t+2} \right) + \text{Cov} \left( E_t m_{t+1}, E_{t+1} m_{t+2} \right) \right]$$



#### Implications

- Mean term premium (for n = 2) can be decomposed into
  - covariance of successive *realisations* of the SDF
  - covariance of successive *expectations* of the SDF
- Result generalises to higher maturities (n > 2)
- Nominal term premium can be decomposed in analogous way
- So far theory focuses on first term (e.g. recursive preferences)
  ⇒ Negative autocovariance of realisations of SDF required to explain positive mean term premium
- Process of expectation formation directly affects second term
   ⇒ Positive autocovariance of expectations of SDF required to
   explain positive mean term premium

#### Next step

• Use decomposition to connect informational assumptions and term premia in analytical models

## Models with a representative agent

#### Households, firms and technology

• Production function of representative firm

$$y_t = A_t \overline{l}^{1-\alpha}$$

• Technology  $a_t \equiv \ln A_t$  follows

$$\begin{aligned} \mathbf{a}_t &= \mathbf{x}_t + \eta_t, \qquad \eta_t \sim \mathcal{N}(\mathbf{0}, \sigma_\eta^2) \\ \mathbf{x}_t &= \rho \mathbf{x}_{t-1} + \varepsilon_t, \qquad \varepsilon_t \sim \mathcal{N}(\mathbf{0}, \sigma_\varepsilon^2) \end{aligned}$$

- Representative household has logarithmic utility  $\Rightarrow$  Coefficient of relative risk aversion tied to 1
- SDF can be expressed as

$$m_{t+1} = \beta \left(\frac{c_{t+1}}{c_t}\right)^{-1} = \beta \left(\frac{A_{t+1}\overline{l}^{1-\alpha}}{A_t\overline{l}^{1-\alpha}}\right)^{-1}$$
$$\approx \beta \left(1 + a_t - a_{t+1}\right)$$

## Models with a representative agent

#### Information sets

| Model  | $\subset \mathcal{I}_t$   | $\not\subset \mathcal{I}_t$         |
|--|---|-------------------------------------|
| Full information<br>Partial information<br>Noisy information | $egin{array}{l} m^t, a^t, x^t, \eta^t\ m^t, a^t\ m^t, s^t\end{array}$ | $x^t, \eta^t$<br>$a^t, x^t, \eta^t$ |

Table: Information set of representative household

*Notes:* Signal given by  $s_t = a_t + \xi_t$  with noise  $\xi_t \sim N(0, \sigma_{\xi}^2)$ .

# Models with a representative agent

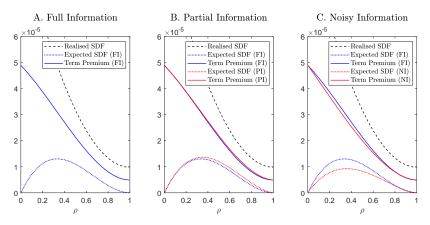


Figure: Components of mean real term premium (n = 2)

*Notes:* Solid line is mean real term premium, dashed line is component in autocovariance of realisations of SDF, dotted line is component in autocovariance of expected SDF.  $\beta = 0.99$ ,  $Var(a_t) = 0.01^2$ ,  $Var(x_t)/Var(a_t) = 0.9$ ,  $\sigma_{\xi}^2 = Var(a_t)/2$ .

# Models with heterogeneously informed agents

#### Identifying conditions required to generate term premia

- Heterogeneous information on the household-side now introduced to framework described before
- Continuum of ex ante identical agents indexed  $i \in [0, 1]$
- Each agent observes signal  $s_{i,t} = a_t + n_t + n_{i,t}$  and  $\eta_t$  allowing them to deduce

$$x_{i,t}^n = x_t + n_t + n_{i,t}$$

but not  $x_t$  (persistent component of technology)

Noise persistent so that

$$x_{i,t}^n = \rho x_{i,t-1}^n + \varepsilon_{i,t}^n$$

where  $\varepsilon_{i,t}^n \equiv \varepsilon_t + \xi_t + \zeta_{i,t} \sim N(0, \sigma_{\varepsilon}^2 + \sigma_{\zeta}^2 + \sigma_{\zeta}^2)$ 

Forming expectation about m<sub>t+1</sub> requires inferring x<sub>t</sub> from x<sup>n</sup><sub>i,t</sub>

# Models with heterogeneously informed agents

• Focus on symmetric linear equilibrium, in which expectations are formed according to

$$\hat{\mathbf{E}}_{i,t} \mathbf{x}_t = \theta \mathbf{x}_{i,t}^n \quad \forall i$$

• Term premium then given by

$$\psi_t^{(2)} = \frac{1}{2}\beta^2 \left[\theta(1-\rho)\sigma_{\varepsilon}^2 - \sigma_{\eta}^2\right]$$

 $\Rightarrow \theta \uparrow \text{ implies } \psi_t^{(2)} \uparrow$ 

- Rational expectations are special case with  $\theta = \theta^* = \frac{\sigma_{\varepsilon}^2}{\sigma_{\varepsilon}^2 + \sigma_{\varepsilon}^2 + \sigma_{\zeta}^2}$
- Suppose Ê<sub>i,t</sub>x<sub>t</sub> formed according to general loss function Which conditions are required to obtain expectations consistent with the mean term premium in US data?

# Models with heterogeneously informed agents

General loss function

$$\mathbf{E}_{i,t} \begin{bmatrix} \left( \hat{\mathbf{E}}_{i,t} \boldsymbol{x}_t \quad \boldsymbol{x}_t \quad \int_0^1 \hat{\mathbf{E}}_{j,t} \boldsymbol{x}_t dj \right) \begin{pmatrix} 1 & \Omega_{12} & \Omega_{13} \\ 0 & \Omega_{22} & \Omega_{23} \\ 0 & 0 & \Omega_{33} \end{pmatrix} \begin{pmatrix} \hat{\mathbf{E}}_{i,t} \boldsymbol{x}_t \\ \boldsymbol{x}_t \\ \int_0^1 \hat{\mathbf{E}}_{j,t} \boldsymbol{x}_t dj \end{pmatrix} \end{bmatrix}$$

• Optimal expectation satisfies

$$\hat{\mathbf{E}}_{i,t} \mathbf{x}_t = \theta \mathbf{x}_{i,t}^n = -\frac{1}{2} \left( \Omega_{12} \theta^* + \Omega_{13} \theta \frac{\sigma_{\varepsilon}^2 + \sigma_{\xi}^2}{\sigma_{\varepsilon}^2 + \sigma_{\xi}^2 + \sigma_{\zeta}^2} \right) \mathbf{x}_{i,t}^n$$

 Two degrees of freedom—If Ω<sub>12</sub> is normalised to the value consistent with MSE minimisation (and hence RE),

$$\Omega_{13} = -2\left(\frac{\sigma_{\varepsilon}^2 + \sigma_{\xi}^2 + \sigma_{\zeta}^2}{\sigma_{\varepsilon}^2 + \sigma_{\xi}^2}\right)\left(\frac{\theta - \theta^*}{\theta}\right)$$

 $\begin{array}{l} \Rightarrow \ \theta > \theta^* \ \text{iff} \ \Omega_{13} < 0 \\ \Rightarrow \ \text{Sizeable term premium under strategic complementarity} \end{array}$ 

Model

- More quantitative version of the model outlined just before
  - Labour supply endogenous (competitive labour market)

$$y_t = A_t L_t^{1-\alpha}$$

Household utility of more general form

$$u(c_{i,t}, l_{i,t}) = \frac{1}{1 - \sigma} \left( c_{i,t} - \chi_0 \frac{l_{i,t}^{1+\chi}}{1 + \chi} \right)^{1 - \sigma}$$

• Strategic complementarity through expectation formation in bond markets according to loss function with  $\Omega_{12} = -2$  and  $\omega = \Omega_{13}/(\Omega_{13} - 1)$ , i.e.

$$(1-\omega)\mathbf{E}_{i,t}(\hat{\mathbf{E}}_{i,t}x_t-x_t)^2-\omega\mathbf{E}_{i,t}\left(\int_0^1\hat{\mathbf{E}}_{j,t}x_tdj\right)\hat{\mathbf{E}}_{i,t}x_t$$

Solution based on exact SDF rather than an approximation

#### Estimation approach

- US data, sample period 1999Q1-2017Q2
- Standard parameters calibrated ( $\beta$ ,  $\alpha$ ,  $\chi$ ,  $\chi_0$ )
- Remaining parameters estimated based on (simulated) method of moments
  - Parameters governing exogenous technology process  $(\rho, \sigma_{\eta}, \sigma_{\varepsilon})$

 $\Rightarrow$  Targets are the variance and first two autocovariances of detrended log consumption and variance of detrended log consumption growth

• Parameters governing forecast formation and risk aversion  $(\sigma_{\xi} \ \sigma_{\zeta} \ \omega \ \sigma)$ 

 $\Rightarrow$  Targets are the variance and autocovariance of the median forecast of productivity growth over the next ten years and term premium at one-year maturity

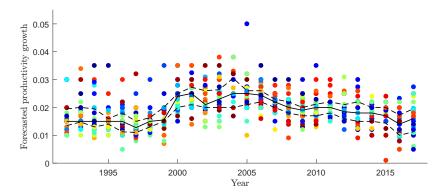


Figure: Forecasts of productivity growth from the SPF.

Notes: Solid line median, dashed lines lower and upper quartiles.

| Parameter | Value  | Description               | Target<br>(Data)   |  |
|-----------|--------|---------------------------|--|--|
| β         | 0.9997 | Discount factor           | $i^{(4)} = 0.0205 - 0.0191$<br>(Treasury yields, Adrian et al. (2013), 4/1/99 - 30/6/17<br>Inflation expectations, SPF, 1999q1-2017q2) |  |
| α         | 0.384  | 1 - Labour share          | 1-lpha= 0.6160<br>(Share of labour compensation in GDP, Penn World Table,<br>1999-2014)  |  |
| χ         | 0.708  | Inverse Frisch elasticity | $Var(ln l_t)/Var(ln c_t) = 0.3428$<br>(Consumption of nondurables and services, BEA;<br>Population and hours, BLS, 1999q1-2017q2)      |  |
| χ0        | 2.04   | Labour utility weight     | l = 1/3  |  |

#### Table: Calibrated parameters

| Parameter              | Estimate             | 95% Confidence Interval                    | Description                                    |
|------------------------|----------------------|--|--|
| ρ                      | 0.90                 | [0.81, 0.99]                               | Shock persistence                              |
| $\sigma_{\varepsilon}$ | $2.0 	imes 10^{-3}$  | $[9.7 \times 10^{-4}, 3.1 \times 10^{-3}]$ | SD innovation to persistent tech. component    |
| $\sigma_{\eta}$        | $8.0 \times 10^{-4}$ | $[0, 2.4 \times 10^{-3}]$                  | SD i.i.d. transitory tech. component           |
| $\sigma_{\mathcal{E}}$ | $9.9 \times 10^{-5}$ | $[9.8 \times 10^{-5}, 1.0 \times 10^{-4}]$ | SD innovation to common noise component        |
| $\sigma_c$             | $2.2 \times 10^{-3}$ | $[1.9 \times 10^{-3}, 2.5 \times 10^{-3}]$ | SD innovation to idiosyncratic noise component |
| ω                      | 0.80                 | [0.78, 0.82]                               | Strategic complementarity                      |
| $\sigma$               | 6.0                  | [5.7, 6.3]                                 | Coefficient of relative risk aversion          |

Table: Estimated parameters

| Moment  | US data<br>1999Q1-2017Q2 | Estimated<br>model   | Model with full<br>information | $\begin{array}{l} {\rm Model \ with} \\ \omega  =  0 \end{array}$ |
|---|--------------------------|----------------------|--------------------------------|---|
| Targeted  |                          |                      |                                |   |
| $\operatorname{Var}\left(\hat{\gamma}_{t}^{50}\right)$                              | $1.52 \times 10^{-5}$    | $1.42 	imes 10^{-5}$ | $2.11 \times 10^{-7}$          | $4.68 \times 10^{-8}$   |
| $\operatorname{Cov}\left(\hat{\gamma}_{t}^{50}, \hat{\gamma}_{t-4}^{50}\right)$     | $1.25 	imes 10^{-5}$     | $9.29	imes10^{-6}$   | $1.38 	imes 10^{-7}$           | $3.06 \times 10^{-8}$   |
| $\mathrm{E}\left(\hat{\gamma}_{t}^{75}-\hat{\gamma}_{t}^{25}\right)^{\prime\prime}$ | $5.32\times10^{-3}$      | $5.40 	imes 10^{-3}$ | 0                              | $3.10 \times 10^{-4}$   |
| $E\psi_t^{(4)}$   | 8.2 bps                  | 8.2 bps              | 2.6 bps                        | 1.0 bps   |
| Not targeted  |                          |                      |                                |   |
| $E\psi_{t}^{(8)}$   | 21.2 bps                 | 16.0 bps             | 5.4 bps                        | 2.0 bps   |
| $E\psi_t^{(12)}$  | 34.5 bps                 | 21.1 bps             | 7.6 bps                        | 2.7 bps   |
| F.a/1(16)   | 46.7 bps                 | 24.4 bps             | 9.3 bps                        | 3.3 bps   |
| $E\psi_t^{(20)}$<br>$E\psi_t^{(20)}$  | 57.2 bps                 | 26.7 bps             | 10.7 bps                       | 3.7 bps   |

Table: Data and model moments

#### Estimation results

- Estimated beauty contest model
  - matches the moments related to consumption dynamics and volatility in hours almost perfectly
  - closely matches the moments targeted from the Survey of Professional Forecasters
  - delivers sizeable term premia, between 47 and 75 per cent of the nominal term premia in US data
- Model with full information (technology observed)
  - generates autocovariance in expectations that is two orders of magnitude too small
  - gives rise to term premia that are less than half of those in the beauty contest model
- Model without strategic complementarity ( $\omega = 0$ )
  - yields even lower autocovariance in expectations coinciding with even lower term premia

# Conclusions

- The term premia contained in bonds of any maturity depend on autocovariance terms of the realisations and expectations of the stochastic discount factor
- Standard signal extraction problems in a representative agent framework generally do not give rise to sizeable term premia
- In a model with heterogeneously informed households and persistent noise, strategic complementarity in expectation formation can increase term premia
- An estimated model that allows for strategic complementarity is capable of explaining a substantial fraction of the term premia contained in the prices of US Treasuries

Proposition

Assume the law of iterated expectations holds and the stochastic discount factor  $m_{t+1}$  is in the household information set  $\mathcal{I}_{t+1}$  at time t + 1. The real term premium at maturity  $n \in \{2, 3, ...\}$  is

$$\psi_t^{(n)} = \frac{1}{n} \sum_{k=0}^{n-2} \iota_t(k) \left[ -\operatorname{Cov}_t \left( m_{t+k+1}, \prod_{j=k}^{n-2} m_{t+j+2} \right) + \operatorname{Cov}_t \left( \operatorname{E}_{t+k} m_{t+k+1}, \prod_{j=k}^{n-2} \operatorname{E}_{t+j+1} m_{t+j+2} \right) \right]$$

where

$$\iota_t(k) \equiv \begin{cases} 1 & \text{for } k = 0 \\ \prod_{j=0}^{k-1} E_t e^{-i_{t+j}} & \text{otherwise} \end{cases}$$

Lemma Assume the law of iterated expectations holds and the stochastic discount factor  $m_{t+1}$  is in the household information set  $\mathcal{I}_{t+1}$  at time t + 1. The unconditional mean real term premium at maturity  $n \in \{2, 3, ...\}$  is

$$\begin{split} & \mathbf{E}\psi^{(n)} = \\ & \frac{1}{n}\sum_{k=0}^{n-2} \left\{ \mathbf{E}\left(\iota_{t}(k)\right) \left[ -\mathbf{Cov}\left(m_{t+k+1},\prod_{j=k}^{n-2}m_{t+j+2}\right) + \mathbf{Cov}\left(\mathbf{E}_{t}m_{t+k+1},\mathbf{E}_{t}\prod_{j=k}^{n-2}m_{t+j+2}\right) + \\ & \mathbf{Cov}\left(\mathbf{E}_{t+k}m_{t+k+1},\prod_{j=k}^{n-2}\mathbf{E}_{t+j+1}m_{t+j+2}\right) - \mathbf{Cov}\left(\mathbf{E}_{t}m_{t+k+1},\mathbf{E}_{t}\prod_{j=k}^{n-2}\mathbf{E}_{t+j+1}m_{t+j+2}\right) \right] + \\ & \mathbf{Cov}\left[\iota_{t}(k),-\mathbf{Cov}_{t}\left(m_{t+k+1},\prod_{j=k}^{n-2}m_{t+j+2}\right) + \mathbf{Cov}_{t}\left(\mathbf{E}_{t+k}m_{t+k+1},\prod_{j=k}^{n-2}\mathbf{E}_{t+j+1}m_{t+j+2}\right) \right] \right\} \end{split}$$

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